Garden Sales Manager (1099 Contractor)

Location: Orlando, FL

Reports to: Alex Luna, Chief Programs Officer & Edible Landscapes Manager

About IDEAS For Us:
IDEAS For Us is a United Nations–accredited 501(c)(3) nonprofit organization focused on advancing environmental solutions through action. Since 2008, we've worked locally and globally on projects that create positive impacts in energy, water, food, waste, and ecology. Our Fleet Farming program transforms underutilized land into productive edible landscapes and supports sustainable agriculture in Central Florida.

Job Overview:
We are seeking a **Garden Sales Manager** to grow and manage sales for our plant nursery, edible garden installations, and native landscaping projects. This role combines sales, customer service, and passion for sustainability to connect community members with plants and garden services that improve both people and the planet. You'll represent our programs, build relationships with clients, and help expand the reach of our Edible Landscapes program.

Key Responsibilities:

- Manage and grow sales for plant nursery products, edible garden installations, and native landscaping services

- Serve as the main point of contact for customer inquiries, quotes, and sales follow-up

- Support onsite visits, project walkthroughs, and sales consultations

- Track sales activity, maintain records, and meet revenue goals

- Collaborate with installation teams to ensure client expectations are met

- Represent IDEAS For Us & Fleet Farming at events, workshops, and community outreach opportunities

Qualifications We're Looking For:

- Experience in sales, landscaping, horticulture, or gardening preferred

- Strong communication and people skills; comfortable working with diverse clients

- Self-motivated, organized, and goal-oriented

- Interest in sustainability, edible gardening, and native landscaping

- Reliable transportation to project sites and plant nursery

👉 Interested applicants can apply by submitting their contact information, availability, and relevant experience.

https://ideasforus.org/jobs/